

# THE BEST STATE FOR BUSINESS

Whether it's tax and regulatory reform, talent or quality of life, Arizona is tops. The state's focus on business is simple: keep regulation low and taxes light. This makes Arizona a very affordable place to start, grow and scale a business. The ACA's targeted financial programs are an added benefit.



## QUALITY JOBS TAX CREDIT

Provides up to \$9,000 of income or premium tax credits over a three-year period for each net new job to the state and concurrent qualifying capital expenditures.



## FOREIGN TRADE ZONE

Provides approximately a 72 percent reduction in property taxes for property located in a foreign trade zone.



## QUALIFIED FACILITY TAX CREDIT

Provides refundable income tax credits up to \$20,000 per qualifying net new job to eligible manufacturing companies that invest in one or more qualifying facilities.



## MILITARY REUSE ZONE

Provides property tax reductions and Transaction Privilege Tax (sales tax) exemptions to qualifying projects located in an MRZ.



## INTERNATIONAL OPERATIONS CENTER

Transaction Privilege Tax (sales tax) and Use Tax exemption for utilities for a facility with a minimum annual investment of \$100 million and at least \$1.25 billion over 10 years, with at least \$100 million invested in new renewable energy facilities that produce energy for self-consumption.



## HEALTHY FOREST ENTERPRISE PROGRAM

Provides Transaction Privilege Tax (sales tax) and Use Tax exemptions for qualifying equipment and fuel, as well as workforce training and new job income tax credits and property tax reductions for companies involved in improving the health of forests.



## JOB TRAINING GRANT

Grant to reimburse a portion of qualifying costs associated with hiring and training of net new employees.



## RESEARCH AND DEVELOPMENT

Provides income tax credits for increased R&D activities conducted in the state. Additional tax credits are available for R&D executed in collaboration with state universities.



## ADDITIONAL DEPRECIATION

Accelerates depreciation to substantially reduce business personal property taxes.



## COMPUTER DATA CENTER PROGRAM

Provides Transaction Privilege Tax (sales tax) and Use Tax exemptions at the state, county and local levels, on qualifying purchases of CDC Equipment.



## CORPORATE INCOME TAX APPORTIONMENT

100 percent electable sales factor for multi-state corporations.



## RENEWABLE ENERGY TAX INCENTIVES PROGRAM

Provides property tax reductions to companies that are expanding or locating in Arizona and that are engaged in renewable energy industries.



## EXEMPTION FOR MACHINERY AND EQUIPMENT

Provides Transaction Privilege Tax (sales tax) and Use Tax exemptions for machine and equipment used in manufacturing and R&D.



## RENEWABLE ENERGY PRODUCTION

Provides income tax credits to utility-scale generation systems based on the amount of electricity produced annually for a 10-year period using solar or wind energy.



## EXEMPTION FOR ELECTRICITY

Provides businesses principally engaged in manufacturing or smelting operations with state and county Transaction Privilege Tax (sales tax) and Use Tax exemptions in connection with purchases of electricity or natural gas.



## COMMERCIAL/INDUSTRIAL SOLAR

Provides income tax credits for the installation of solar energy devices at Arizona business facilities.

# BEST STATE FOR BUSINESS



## Low Cost of Doing Business

Arizona offers one of the lowest cost environments for doing business in the United States.

**#1 MOST COMPETITIVE STATE**  
MOUNTAIN REGION

*(Site Selection Magazine Prosperity Cup, 2017)*



## Top Talent

Poised and ready to meet your project needs, the state's workforce is abundant, talented and young.

**#1 MOST INNOVATIVE UNIVERSITY**  
ARIZONA STATE UNIVERSITY

*(U.S. News & World Report, 2016, 2017, 2018 and 2019)*



## Thriving Innovation

Arizona is scaling a thriving innovation ecosystem. The state has been continuously recognized as the best place to launch, test and scale new ideas.

**TOP 4 FOR STARTUP ACTIVITY**  
IN THE NATION

*(The Kauffman Entrepreneurial Index, 2017)*



## Streamlined Regulation

Arizona has created a minimalist regulatory environment by cutting red tape and by repealing overly burdensome regulations.

**676 REGULATIONS ELIMINATED DURING 2017**  
SAVING BUSINESSES \$48 MILLION IN LOST PRODUCTIVITY



## Simplified Tax System

Arizona has among the lowest corporate (4.9%) and individual (4.54%) income tax rates in the nation, lowering your cost of doing business.

**TOP 5 STATE FOR ECONOMIC MOMENTUM**

*(State Policy Reports, 2017)*



## Access to Major World Markets

Arizona is strategically located in the southwest region of the United States, immediately accessible to three of the world's largest economies and within reach of 85 million consumers.

**HOME TO SKYBRIDGE ARIZONA**

THE NATION'S FIRST INTERNATIONAL AIR CARGO HUB TO HOUSE BOTH MEXICAN AND UNITED STATES CUSTOMS



## Exceptional Quality of Life

From an unsurpassed number of sunny days to snow skiing, Arizona's quality of life is second to none.

**300+ SUNNY DAYS A YEAR**  
MORE THAN ANY OTHER STATE

**7 PROFESSIONAL SPORTS TEAMS**

**22 NATIONAL PARKS, MONUMENTS AND PRESERVES**